Case Study Notes:

Back Story:

Husband, 61 years old:

Self Employed for 30+ yrs SS: Will draw at 66.7 DB Plan/401(k)/RE: \$950k WL: \$250k w Axa: RPU'd

Term: \$250k

NOTES: Looking for after tax/post tax options...concern is current tax liability Receiving a \$250k windfall. Wants to see options for funding policy(ies)

Wife, 59 years old:

Worked in Public Education then transitioned to Private Practice
**What to do with her PERS check (~\$3,200/m) as of June '21
-401(k): \$500k
-UL Policy
DB: \$525k @ \$280/m
@ 80 yrs: DB drops to \$300k
LTC Rider

-SS: Will draw when she is 62 yrs old (\$1k/m)

Policy Design:

\$250k Yr 1 and \$3k/m for 3 years (2,3,4); no future funding

NOTE: 18 month "Mission" will need \$4k

When they get back: he will be 66/64..then they will likely retire or "slow down considerably"

Considerations:

- 1. Most Efficient Scenario:
 - a. Husband or wife
 - b. 5 yr vs. 7 yr PDF
- 2. Pension Max
 - a. Husband: Calculate value of SS
 - b. Wife: Calculate value of PERS/SS Pension
- 3. Volatility Buffer: Calculate cash value needed to maximize draw down on other accounts

Future Investments:

Spends time in the Mid-West: interested in rental properties/Turn Key Buying land in S. Utah: Will be developing it and flipping smaller parcels in the area

Meeting on 9/2/2020: Dave asked for the following scenarios to be added to the policy overview

Cyndi: \$36k for 5 years/7 yrs

Dave: \$250k for 5 years/7 yrs